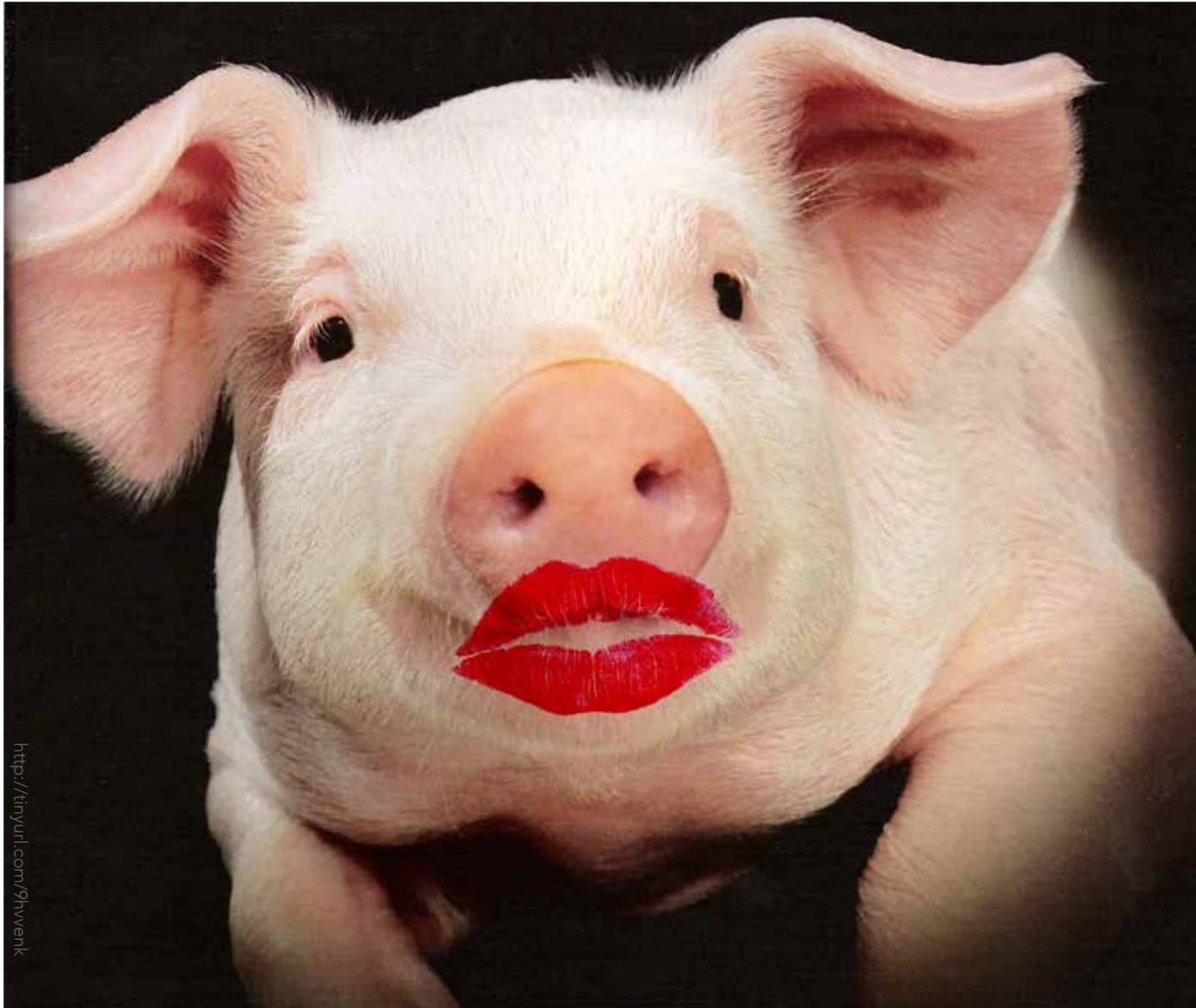


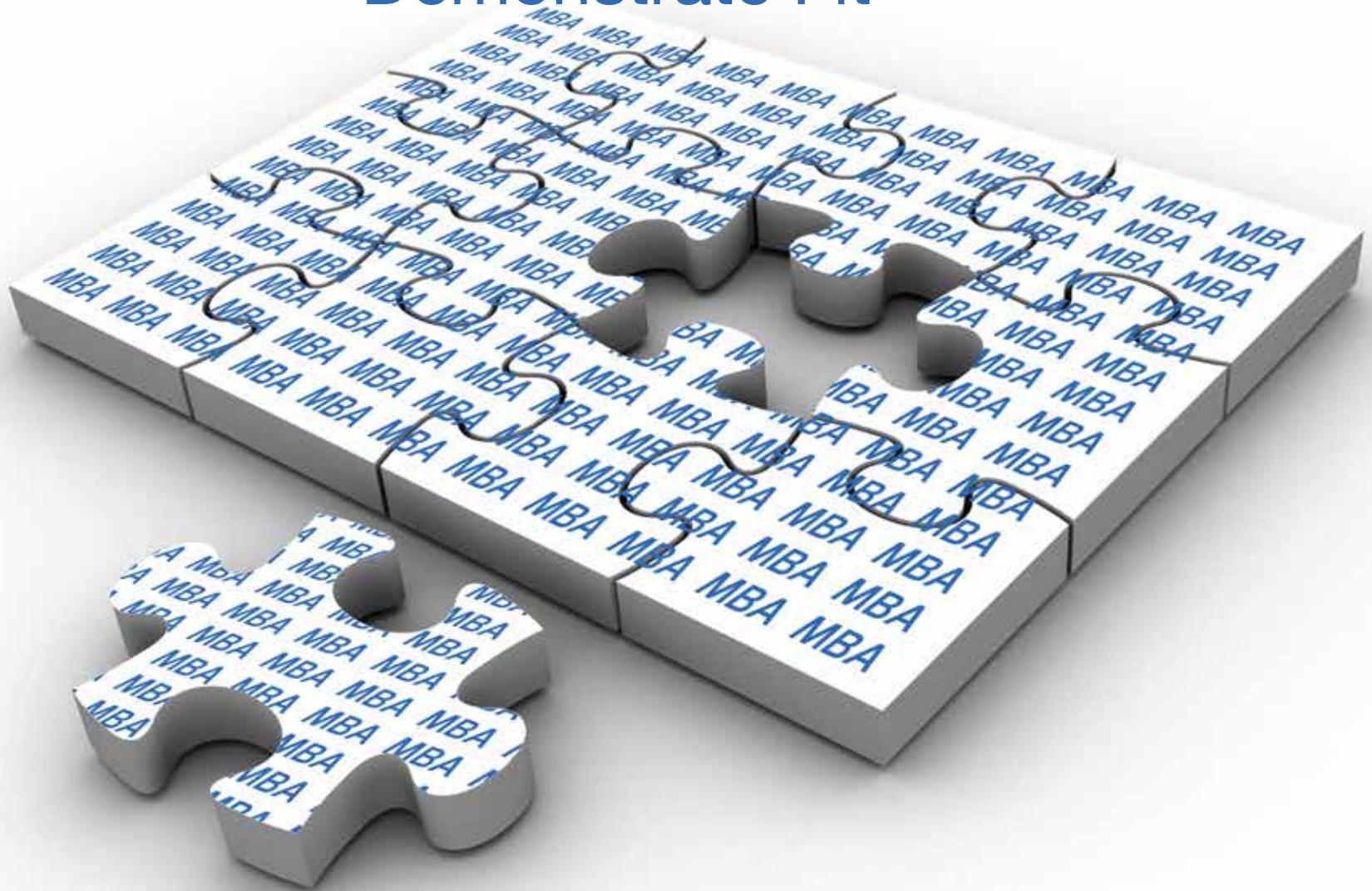
# Get Accepted to Harvard Business School

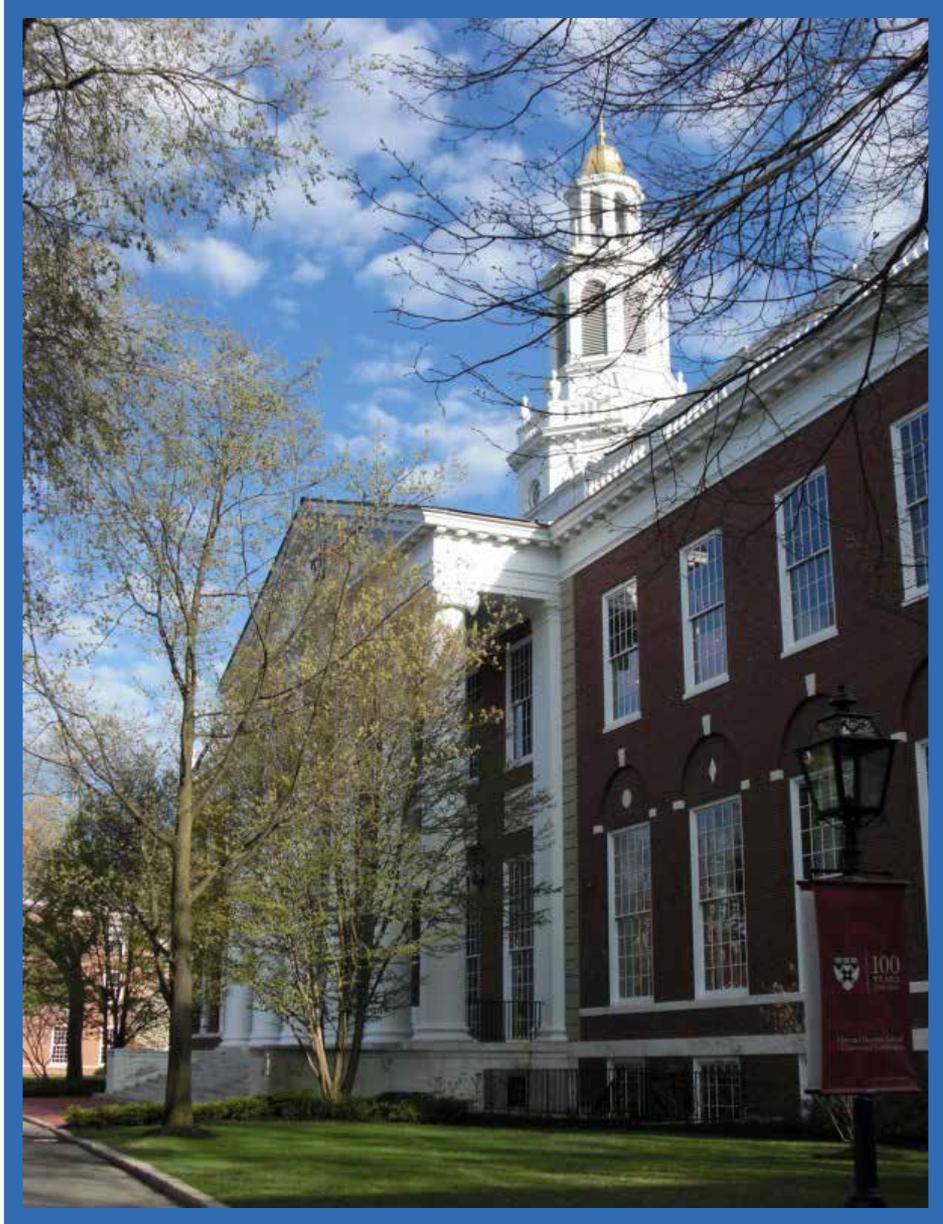
Presented by Linda Abraham



<http://tinyurl.com/9hwvknk>

# Demonstrate Fit





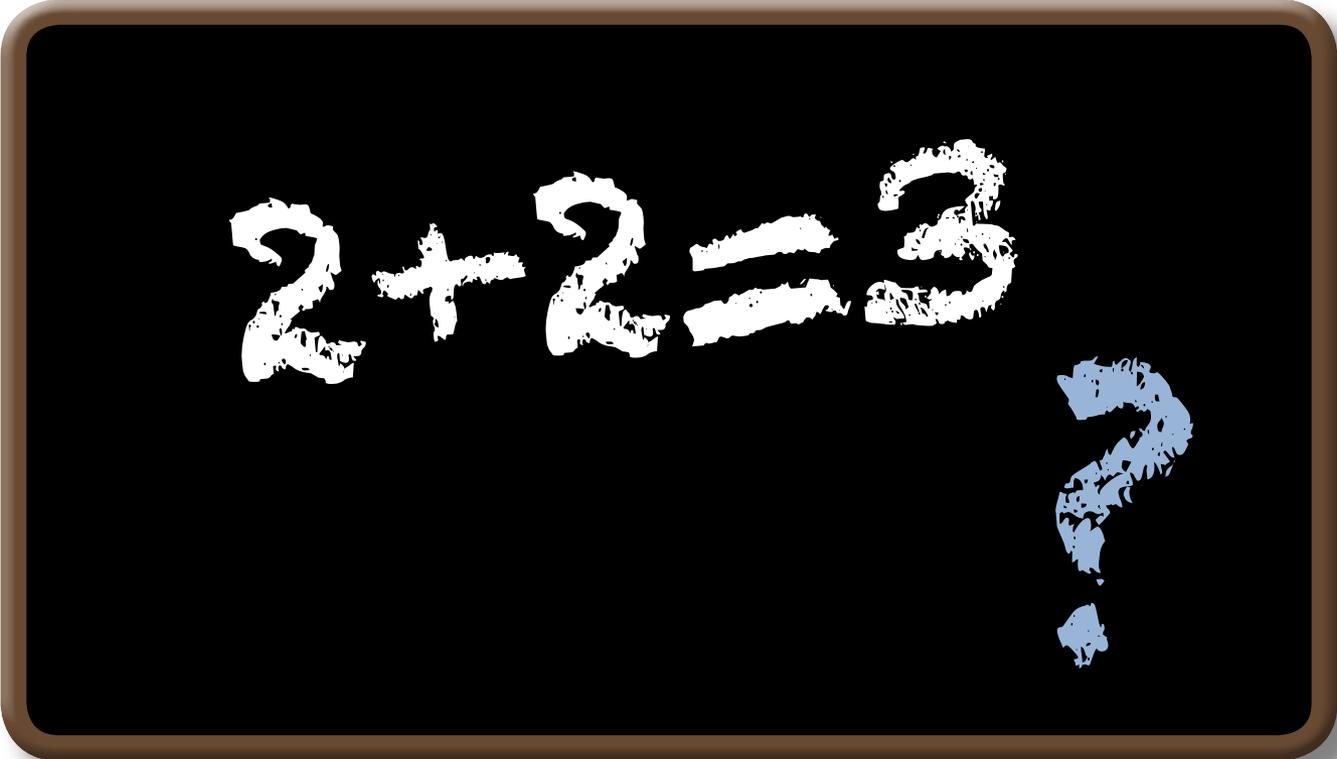
Do the work...



Take a look at your grades...



# Weak quant skills?



A chalkboard with a brown border and a black surface. On the chalkboard, the equation  $2+2=3$  is written in white chalk. To the right of the equation, a large question mark is written in blue chalk.

GMAT

# That GMAT Score

[blog.accepted.com/2012/07/06/should-you-retake-the-gmat-2](http://blog.accepted.com/2012/07/06/should-you-retake-the-gmat-2)

<http://reports.accepted.com/mba/gmatscorewebinar>

**Intended Post-MBA Career Goals**

Industry

Function

Briefly tell us more about your career aspirations:

500 characters remaining

Goal = Function + Industry

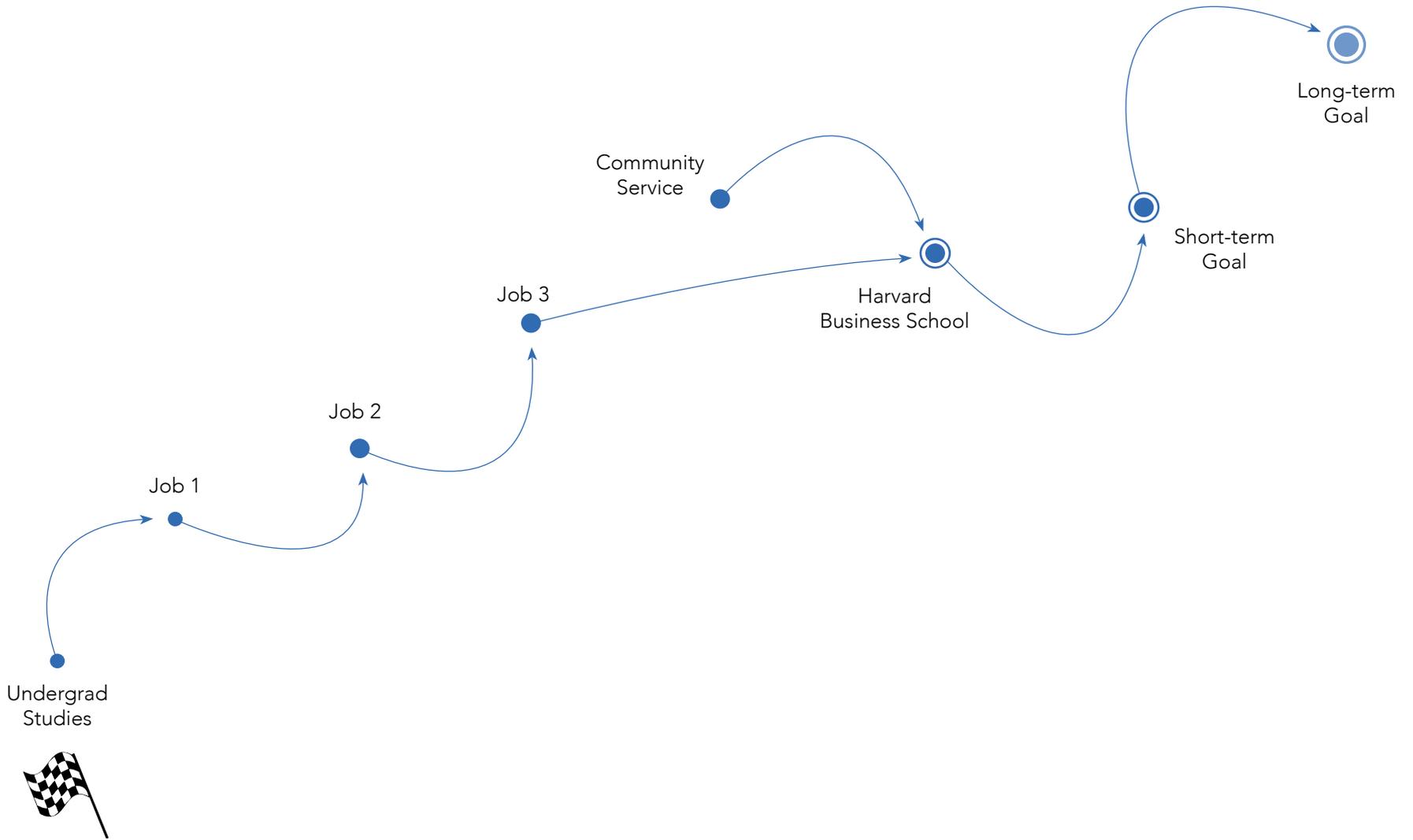
**Intended Post-MBA Career Goals**

Industry

Function

Briefly tell us more about your career aspirations:

500 characters remaining





LEADERSHIP  
LEADERSHIP  
LEADERSHIP



# Community Service



BILL & MELINDA  
GATES *foundation*



**American  
Red Cross**

**TEACHFORAMERICA**



RONALD McDONALD  
HOUSE CHARITIES





# Harvard's Six Differentiators

1. Global Intelligence
2. Learning in Practice
3. Entrepreneurship & Innovation
4. Residential Learning Community
5. Alumni Relationships
6. Publications & Resources

**Top 10!**

**Top 20!**

"Past behavior  
predicts future behavior."

# Stand out!



“In an effort to create an engaging student community, we select those applicants who, collectively, represent a breadth of background, talent, and experience.”

from “What Are Admissions Committees Really Looking For?”  
on MBA.com

by **Derrick Bolton**

*Assistant Dean and Director of MBA Admissions,  
Stanford Graduate School of Business*

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# 4 Strategic Steps

1. Demonstrate you can do the work and excel.
2. Reveal a goal that requires an HBS MBA.
3. Show you share values and have qualities HBS seeks.
4. Ability to contribute a distinctive element to your class.

# YOUR NAMEHERE

## PERSONAL DATA

---

PLACE AND DATE OF BIRTH: Someplace, Italy | dd Month 1912  
ADDRESS: CV Inn 19, 20101, Milano, Italy  
PHONE: +39 123 456789  
EMAIL: name.surname@gmail.com

## WORK EXPERIENCE

---

- Current** | Trader at ENI s.p.a., Milan  
**JAN 2009** | **Physical Natural Gas Trading**  
Provided analysis of spreads, in particular time and location spreads, with emphasis on trading opportunities on the curve, also taking into account the availability of storage facilities. Became familiar with logistic implications of physical gas trading and developed knowledge of commercial virtual hubs for gas exchange.
- JUL-OCT 2008** | 1<sup>st</sup> year Analyst at LEHMAN BROTHERS, London  
**Commodities Structured Trading**  
Developed spreadsheets for risk analysis on exotic derivatives on a wide array of commodities (ags, oils, precious and base metals), managed blotter and secondary trades on structured notes, liaised with Middle Office, Sales and Structuring for bookkeeping.
- SUMMER 2007** | Summer Intern at LEHMAN BROTHERS, Capital Markets  
Received pre-placed offer from the Exotics Trading Desk as a result of very positive review. Rated "truly distinctive" for Analytical Skills and Teamwork.

## EDUCATION

---

- JULY 2008** | Master of Science in FINANCE, Bocconi University, Milan  
110/110 *summa cum laude* | Major: Quantitative Finance  
Thesis: "Sublinear and Locally Sublinear Prices" | Advisor: Prof. Elio CASTAGNOLI  
GPA: 28.6/30 | [Detailed list of exams](#)
- JULY 2006** | Undergraduate Degree in LAW and BUSINESS ADMINISTRATION  
110/110 *summa cum laude*, Bocconi University, Milan  
Thesis: "Portfolio Strategies with Target Prices" | Advisor: Stefano BONINI  
GPA: 29.85/30 | [Detailed list of exams](#)
- FALL 2005** | Exchange Semester at University of Southern California, Los Angeles  
GPA: 3.87/4 | [Detailed list of exams](#)
- JULY 2003** | Liceo Classico "E. Duni", Matera | Final Grade: 100/100

## SCHOLARSHIPS AND CERTIFICATES

---

- SEPT. 2006** | Scholarship for graduate students with an outstanding curriculum (€10,000)  
**JUNE 2006** | GMAT®: 730 (Q:30;V:39) 96<sup>th</sup> percentile; AWA: 6.0/6.0 (89<sup>th</sup> percentile)

## LANGUAGES

---

ITALIAN: Mother tongue  
ENGLISH: Fluent  
FRENCH: Basic Knowledge

# Three Most Important Extracurricular Activities

1.

2.

3.





**additional info??**



# Recommendation Questions:

How do the candidate's performance, potential, background, or personal qualities compare to those of other well-qualified individuals in similar roles? Please provide specific examples. (300 words)

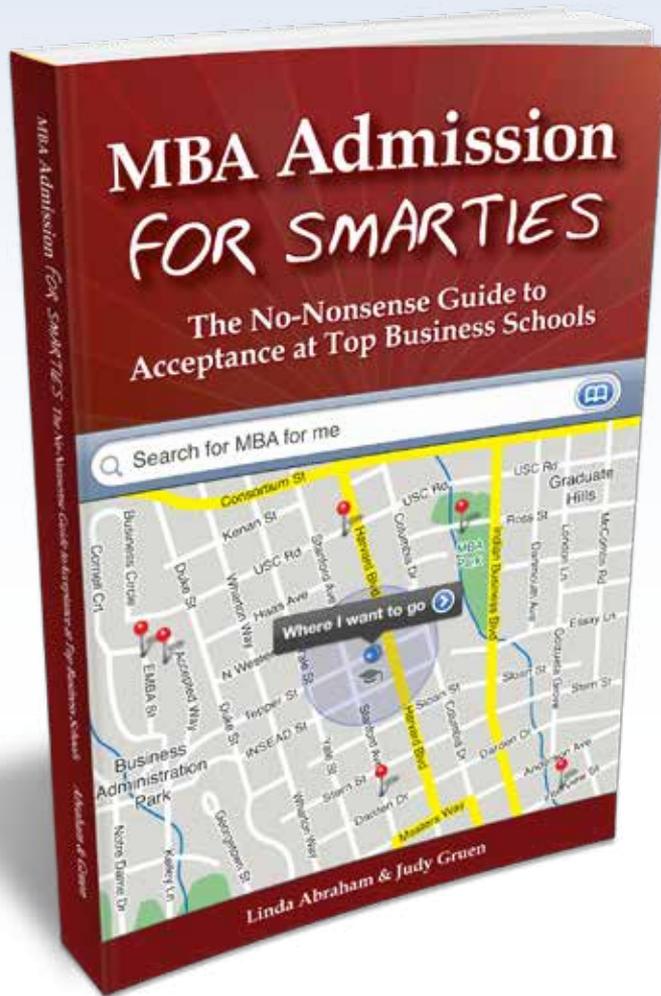
Please describe the most important piece of constructive feedback you have given the applicant. Please detail the circumstances and the applicant's response. (250 words)





# Thinking about Harvard's Interview Reflections

[blog.accepted.com/2012/11/13/thinking-about-harvards-mba-interview-reflections/](http://blog.accepted.com/2012/11/13/thinking-about-harvards-mba-interview-reflections/)



[www.mbaadmissionforsmarties.com](http://www.mbaadmissionforsmarties.com)

# Show you belong at Harvard

- Evidence you can do the work.
- Realistic career direction requiring an HBS MBA.
- Demonstrate shared values.
- Ability to contribute to class & community.

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- ☛ Evidence you can do the work.
- ☛ Realistic career direction requiring an HBS MBA.
- ☛ **Demonstrate shared values.**
- ☛ Ability to contribute to class & community.

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- ☛ Evidence you can do the work.
- ☛ Realistic career direction requiring an HBS MBA.
- ☛ Demonstrate shared values.
- ☛ Ability to contribute to class & community.

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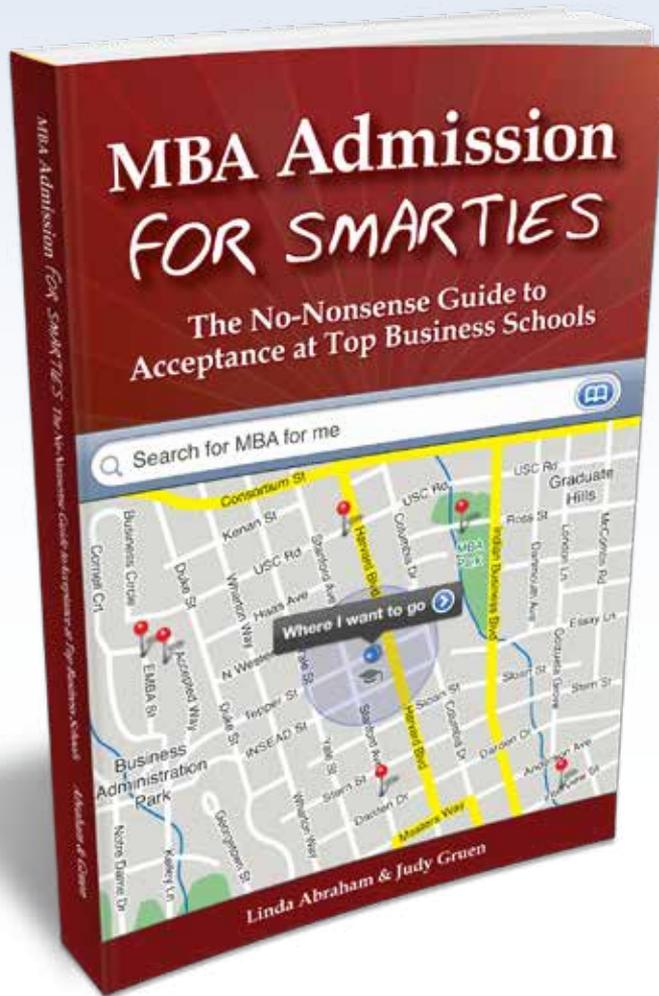
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# Additional Resources

- **MBA Admissions 101**  
[www.accepted.com/mba/admissions.aspx](http://www.accepted.com/mba/admissions.aspx)
- **MBA Admissions A-Z: 26 Great Tips reports**  
[accepted.com/mba/great-admissions-tips.aspx](http://accepted.com/mba/great-admissions-tips.aspx)
- **HBS Essay Tips and Deadlines reports**  
[accepted.com/hbs](http://accepted.com/hbs)

ACCEPTED  
Questions? [admissionsport@accepted.com](mailto:admissionsport@accepted.com)  
1 (310) 815-9553

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2. Advice for Career Changers
3. MBA Resume
4. MBA Sample Essays
5. Topics for Your MBA Essays
6. How to Write and Edit MBA Essays
7. Diversity, Overrepresentation, and You
8. MBA Letters of Recommendation
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**Harvard Business School 2016 MBA Essay Tips & Deadlines**

May 25, 2015 by Linda Abramson — 548 Comments

Change has once again come to the Harvard Business School MBA application. For the upcoming 2015-26 application cycle, there is now one **required** essay. For the last two years, it has been optional. Also the prompt has changed.

As it did last year, Harvard does not suggest a word limit. It leaves it to your judgment. The operative word is judgment. Harvard has in the past requested a significant amount of information in the boxes on its application and last year (this year's app isn't live yet.) there were significant word and character limits.

Also, HBS has virtually the same deadlines this year as last. Its round 1 deadline is so far the earliest at September 9, 2015.

There is one question for the Harvard MBA Class of 2018. Here it is:

It's the first day of class at HBS. You are in Aldrich Hall meeting your "section." This is the group of 90 classmates who will become your close companions in the first year.

Make Every Word Count

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Choose your desired degree and then the service that best meets your needs.

I want to get an:

I need help with:

• Write right • Distinguish yourself  
• Save time • Get Accepted!

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